Kinly

Working together Everywhere:

Kinly's modular approach to the Microsoft Modern Work environment

Microsoft

Working together. Everywhere.

Bringing people and technology together for better productivity, wherever the work happens is our reason for being.

And why do we do it? Because great things happen when people work together.

Your organisation is unique. So it will require a bespoke approach to creating an effective Modern Work environment which meets the needs of your people and your customers. That's where we can help. Kinly people will offer you candid insight, real-world experience, and technical expertise to make sure your organisation has the right tools for the job.

Whether it's a complete hybrid work strategy overhaul you are after or you've already taken a few steps along the way, our modular approach to the Microsoft journey option gives you all the information you need to arrive at the right outcome for your workforce. For today, tomorrow and the years to come.

You can read on, visit our Customer Experience Centre or meet a Kinly Microsoft specialist for more information…

Microsoft Partner | Gold Messaging
Gold Communications
Gold Windows and Devices
Surface Hub Authorized Reseller
Gold Collaboration and Content
Microsoft

KINLY'S MICROSOFT CENTRE OF EXCELLENCE

Microsoft Credentials

9 **Microsoft experience centres across the globe:**
London, Sunbury, New Jersey, Oslo, Bergen, Stavanger, Trondheim, Breda & Amsterdam
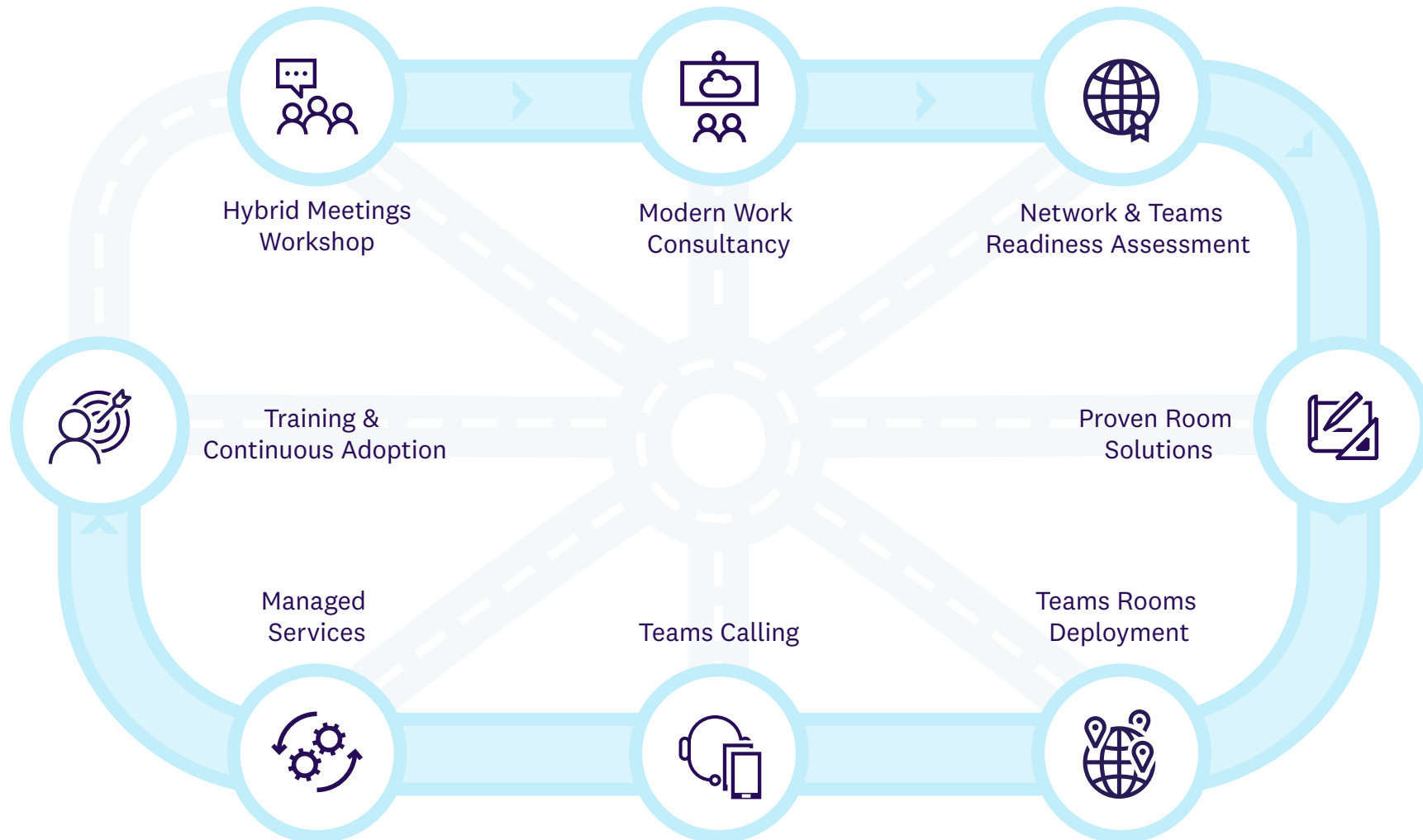
15 **Microsoft experts across the globe**

25+ **Countries deployed into**

150+ **Microsoft clients, since the start of 2021**

300+ **Microsoft accreditations**

2500+ **Endpoints delivered since 2021**

Kinly's Microsoft Journey

Hybrid Meetings Workshop

Modern Work Consultancy

Network & Teams Readiness Assessment

Training & Continuous Adoption

Proven Room Solutions

Managed Services

Teams Calling

Teams Rooms Deployment

Hybrid Meetings Workshop

In this post-pandemic era, your workforce can look beyond remote tech bolt-ons to deliver effective collaboration. There's an exciting wave of digital transformation and cloud power driving new ways to work and be together, new ways to co-ordinate and collaborate. And that's where our *Microsoft Hybrid Meetings and Rooms Workshop* can help your organisation to define its optimal hybrid workplace strategy.

Hybrid Meetings and Rooms Workshop is a modular engagement which clarifies a client's business priorities and identifies the unique scenarios that drive their hybrid meeting requirements. It showcases the 'art of the possible' through bespoke demos, use case design examples, and deep dive planning. At the end of the workshop, your organisation will have clear, actionable, and custom-fit recommendations to deploy.

What's included?

A review of your current meeting room estate

Clarification of your business priorities

Identification of your hybrid meeting and space requirements

Fact-finding modules on; Microsoft Teams Rooms, Immersive Experiences and Surface Hub

A custom-built roadmap to deploy Microsoft Teams Rooms and hybrid meetings

Modern Work Consultancy

Your organisation is unique. So it will require a bespoke approach to creating an effective Modern Work environment which meets the needs of your people and your customers. That's where we can help. By sharing your existing workflows with us we will seek to understand what makes your workforce and workplace tick. The goal - to create lasting harmony between the Microsoft Teams solutions we recommend and the people who use them.

Hybrid work consultancy and assessment is one of the first, but most critical steps in our journey together, because it gives us the chance to truly get to know and understand one another. The assessment is tailored to your organisational structure and includes all levels of your workforce so a fully rounded picture of your hybrid collaboration needs can be identified.

What's included?

Identification of the specific challenges to be faced and success criteria setting

Workforce interviews

Workplace surveys

Bespoke collaboration journey mapping

Identification of threats and opportunities

A full advisory report to enable your strategic collaboration solution decisions

Network and Teams Readiness Assessment

During a *Network and Teams readiness assessment*, you'll be working in consultation with the highest calibre of specialists. You don't have to take our word for it. Kinly is one of only three companies globally who have achieved AVIXA's APEx certification meeting five key markers of industry excellence. No-one likes a show off, but we hope you'll forgive us mentioning it just this once!

Your organisation can depend on our award-winning teams and individuals to carefully review your existing set up and standards and advise on how to get the very best from your collaboration solution investment. From the basics, like ensuring you have the bandwidth to run Microsoft Teams effectively, to more technical elements, like consulting on security measures and the configuration of accounts, our team will guide you every step of the way

What's included?

A comprehensive assessment of your current network capabilities

Optimisation of your Microsoft Teams supporting network

Recommendations on improving the operation of your Microsoft Teams Rooms

Detailed solution delivery planning for optimal deployment

Proven Room Solutions

There is no doubt that the modern workplace has changed and will continue to do so. With the rise of hybrid working models and an ever-increasing reliance on technology, the spaces in which your workforce spend time must adapt and deliver productive environments where they can thrive.

Kinly Room Solutions fulfils the needs of that diverse modern working environment. They are designed to make building an effective, flexible UC estate as simple as possible. Our experts are always on hand to make the process a smooth one; We'll bundle all the necessary components – design, installation, equipment, adoption, and support – into a single offering, helping you expand and scale your offering at speed.

What's included?

Access to the Kinly Design configurator to streamline your room design

Removal of complexity with pre-selected technology solutions

A complete design, installation, and support package in a single quote

Scalability for your chosen room standards to be deployed at pace across your estate

Teams Rooms Deployment

Onboarding new technology should be simple and make working together everywhere easier. With that in mind, we underpin your Teams Rooms Deployment with technical support so you can rest easy knowing installation will run smoothly, and you'll be set to go from day one.

For ultimate peace-of-mind, every element of your solution will be provisioned in our Provisioning Centre, ensuring it is fully updated and ready to launch before it arrives on-site with you.

What's included?

An online portal to gather all the data required to deploy your rooms

Experienced UC Consultants and Engineers to support you by guiding and validating all required information

A designated Project Management team to own the co-ordination and delivery of your project from kick-off to completion

A full provisioning check so your Teams Rooms are pre-configured and sent to site ready to go out of the box

Microsoft Teams Calling

Whilst Microsoft Teams is best known for its productivity, meeting management and collaboration tools, it can also be used to make and receive voice calls. Microsoft has created an enterprise-ready business phone system bringing all traditional voice and PBX capabilities into the cloud-calling realm and onto one convenient, cost effective platform.

We've done the research, so you don't have to. Working alongside carefully selected partners, we can deliver the full extent and capabilities of voice services within Microsoft Teams.

What's included?

Standardised offering across your entire estate

Consistent and equitable user experience in any location

Simplified platform management

Reduced costs with deployment of Apps, automation and enterprise-grade SIP Trunking

Kinly Managed Services

There is no doubt that Microsoft Teams Rooms have the power to increase collaboration and productivity across your business, but that only remains true if your chosen solutions are fully functioning and properly managed. That's where our people can help.

With a full range of services covering everything from management of assets through to configuration, updates and even calls, you can depend on us to smooth the path towards impactful collaboration.

What's included?

Real-time monitoring, in-depth reporting and alerts for both Microsoft environments and any legacy video platforms you have

A dedicated client service manager on hand to answer any questions and share valuable insights and guidance.

Asset and configuration management for swift repair and maintenance management.

A Kinly specialist integrated into your own organisation for in-person, dependable support.

Training and Adoption Services

Effective technology relies on your people. More precisely, it relies on your people adopting it and advocating for the value of your new collaboration tools. That's why true adoption takes time and is so rarely achieved by a one-off training session. If it's a lasting change to workforce behaviours you are looking to achieve, our combination of user sessions and drop-in learning options is an absolute no-brainer!

Focused on ensuring your collaboration tools are used to their full potential, *Training and Adoption Services* deliver a strong return on investment. With a focus on the familiarisation of equipment and processes to maximise meeting room efficiency, your people will also learn the best way to host and manage meetings in a hybrid environment.

What's included?

All courses are bespoke to the level of user and relevant features of their organisation's chosen platform and device.

Courses can also support other integrated technologies as part of a room handover service, and can be self-serve, or delivered virtually or face-to-face.

Bespoke, branded support material, self help guides and quick start user guides.

Train-the-trainer sessions to support continuous learning and adoption.

Kinly

Customer Experience Centres

📍 **London**   📍 **Sunbury**   📍 **Stavanger**   📍 **Bergen**   📍 **Oslo**
📍 **Trondheim**   📍 **Breda**   📍 **Amsterdam**   📍 **New Jersey**

Making sure your organisation's meeting spaces enable effective collaboration is critical. And we believe the best way to envision your ideal hybrid workflow is to see it in action for yourself. At our Customer Experience Centres (CXCs), we invite you to get hands-on with the latest Microsoft solutions and thrash out the right solutions for your organisation.

Our team will build a bespoke demonstration for your organisation which helps you assess the goals of your business, evaluate the challenges and identify the right solutions to support your modern work journey. We can't wait to get started!

Kinly.com

Our ecosystem vendors:

CISCO™

] pexip [

CRESTRON

logitech

Yealink

Jabra GN

neat.