

CISCO VENDOR PROFILE



CISCO

A proven leader in the collaboration and virtual meeting space, Cisco is known across the industry for the incredible breadth of solutions it offers. From personal video devices like cameras and headsets, through to full meeting room set-ups of various sizes and even a hosting platform, Cisco does it all. For Cisco customers, that means easy access to complete solutions that integrate near endless components seamlessly.

Here at Kinly, we're all about making collaboration technology as simple as it can be.

We want working together, from anywhere, to become straightforward for every one of our customers and we partner with Cisco because it has the same driving value.

Working with Cisco, practically any need can be met through just one supplier, further simplifying the journey towards virtual meeting environments that just work. Enhancing the offering with Kinly's expertise and our in-depth planning processes, together with Cisco we'll deliver collaboration solutions that give your people the freedom to work well from anywhere.



CISCO SOLUTION

At Cisco, everything is designed to work together. A full range of hardware covers every scenario from individual workspaces through to meeting rooms, auditoriums, training spaces, digital signage, wayfinding and more.

Plus, smart software solutions offer fresh insight into your physical spaces.

In-depth analytics allow you to understand usage in minute detail and adapt your solutions to suit real-life behaviours.

This type of office insight is incredibly useful and, paired with Cisco's troubleshooting features, ensures you're always seeing the best return on investment.

Simplicity is woven through every Cisco solution and that's perhaps best shown in the Webex control hub, an administration portal that encourages users to manage all devices, analytics and updates through a single, unified platform. Effortless user experiences are perhaps what most make this vendor stand out, but some of the most common reasons Kinly customers choose Cisco include:



INDUSTRY-LEADING SECURITY

When it comes to security, Cisco is at the cutting edge in the world of AV. Their industry-leading, multilayer security ensures your private meetings are kept private and all your data is protected against threats. Using strong encryption and a native virtual desktop infrastructure, you can trust that your connection, and all the information you share day-to-day, is secure with Cisco.



SIMPLICITY BUILT-IN

Virtual meeting should make getting your people together easier, not more complicated. That's why Cisco has developed its products and platform to enable meeting that is straightforward for all, regardless of technical knowledge or experience. Virtual meetings can be scheduled and started across browsers, apps and a range of devices, and there's just one big green 'join' button to kick off a call wherever you are.



INTEROPERABLE TECHNOLOGY

Though Cisco may be your first choice, you're sure to work with partners, clients and customers that use different platforms. To make sure you can communicate seamlessly with everyone beyond your organisation, Cisco technology is interoperable and can be adapted to meet your specific needs.

Gain the same features as any number of platforms for a rich user experience or keep things simple with a native system that allows you to join MS Teams or Google Meet straight from the Cisco Webex platform – the choice is yours.

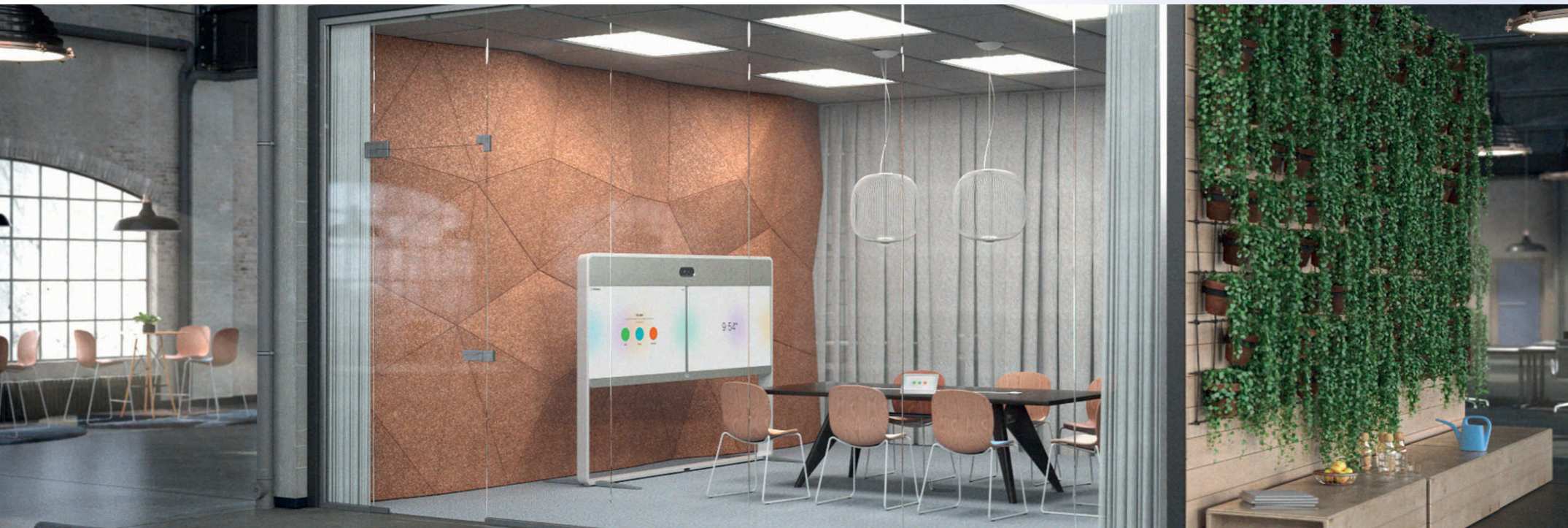


FULL ECOSYSTEM

When you opt for a Cisco solution, you don't just purchase a collection of endpoints but a complete audio-visual ecosystem. Combining hardware, software and Cisco's Webex meeting platform, you can build anything from small meeting spaces, through to full office set ups, auditoriums, teaching spaces and more. Plus, the ability to monitor, manage and meet can all be built into one solution.

INTELLIGENT MEETING

Great virtual meetings rely on exceptional audio and video. With Cisco's advanced Webex features, you get both. Automatic noise removal allows users to focus on colleagues without distraction and adaptive video technology ensures you're always seeing the best quality visuals possible. Innovative features like immersive content sharing and in-meeting gesture recognition, which lets you send feedback with your hands, take Cisco experiences to the next level.



WHY CHOOSE CISCO?

Your choice of vendor will undoubtedly shape your Kinly solution. With Cisco, you'll gain access to an incredibly wide range of hardware and all the support you'll need to run effective, equitable meetings using it. Kinly experts will always provide tailored advice to ensure your chosen solution meets your needs, fits your budget and will provide real value for both your people and your business. Should Cisco be your vendor of choice, you'll see excellent service, an ever-expanding product range and advanced technology that is constantly developing to keep your business at the cutting edge.



WORKING WITH KINLY

As an independent AV specialist with over 20 years in the industry, we know what works when it comes to remote collaboration. That's why business across the globe rely on Kinly for secure and flexible meeting solutions. Working as a consultative partner, we'll use our expertise to identify the technologies, platforms and vendors that work best for your people, then plan, deliver and integrate a solution that improves workflows and maximises productivity. How we do that will be defined by your needs and ambitions – we don't offer a prescriptive solution, but tailor everything to you.

Throughout it all, your people will be our focus. We'll ensure your solution is right for them, they know how to use the tech at their disposal and are eager to use it to improve ways of working. Here at Kinly, people come first. After all, the mission that drives us is to enable a world where everyone can work effectively, from anywhere.



WHY CHOOSE KINLY?

We'll improve workflows through carefully designed solutions

We'll build and deliver solutions and rooms according to business needs

We manage systems and services to maximise agility

We support users and equipment to bolster workspace productivity

We'll improve ways of working through usage and adoption

CONTACT US

Discover how a Cisco solution could change your workspaces for the better by chatting to our experienced team at [\[Kinly email contact\]](#).

Experienced

Dedicated expertise in planning, supplying, integrating and managing market-leading visual collaboration services.

Proven

Globally recognised businesses relying on us for secure and flexible meeting and collaboration services.

Independent

A leading partner with the world's top vendors to deliver the best choice of solutions for public and private sector businesses.

Scale

An end-to-end provider of workspace transformation services with worldwide presence.

