



Working together Everywhere:

Kinly's no-nonsense guide to
collaboration across physical
and digital workspaces

Cloud & Video Services

Working together. Everywhere.

Bringing people and technology together for better productivity, wherever the work happens, is our reason for being.

And why do we do it? Because great things happen when people work together.

Your organisation is unique. So, it will require a bespoke approach to creating a truly collaborative physical and digital workspace which meets the needs of your people and your customers. That's where we can help. Kinly people will offer you candid insight, real-world experience, and technical expertise to make sure your organisation has the right tools for the job.

Whether you are looking to optimise your existing Cloud & Video strategy, improve workflows or optimise security, this guide gives you the critical information you need to arrive at the right outcome for your workforce. For today, tomorrow and the years to come.

You can read on, visit our Customer Experience Centre or meet a Kinly Cloud & Video specialist for more information...

KINLY CLOUD & VIDEO CREDENTIALS

9 Customer Experience Centres

20 Offices across
EMEA, US & APAC

12+ Cloud & Video
product specialists

150+ Subject matter experts
across the globe

250+ Cloud & Video customers

600+ Platform accredited
personnel

Kinly Cloud & Video portfolio

UC & C PLATFORMS



HARDWARE PARTNERS

Kinly Cloud & Video Services

Connecting with colleagues and customers doesn't have to be difficult. Your end users shouldn't have to think about what platform they're using, if it's compatible with another, or whether it will work in a specific room.

Leveraging over 20 years of experience, Kinly can help you build effective video implementation or transition plans based on your people, requirements, and goals. Working together, building an effective strategy to enhance your workspace, optimise security and deliver a truly collaborative working experience, becomes a reality.

Why Kinly?

GLOBAL

From design to installation and support, every step of the journey is considered across borders to easily accommodate businesses, anywhere in the world. No one else can do what Kinly can do. Everywhere.

INDEPENDENT

Our teams are accredited with all major vendors, including Pexip, Cisco, Microsoft and Zoom. This makes disruption-free transition between platforms a reality and unlocks access to a limitless range of technology combinations.

SECURE

Kinly has a proven track record in providing bespoke secure meeting solutions for keeping sensitive data safe. Well-known financial, legal, military and government organisations rely on us for our expertise in this field. You can too.

SUSTAINABLE

By introducing the right ways of working, and using optimal technology and tools, we can help drive our clients' Environmental, Social and Governance goals which includes supply chain ethics and circular economy to reduce waste.

Cloud & Video Services

Though most are now familiar with the cloud, and video is a central component in any effective workplace, you'd be forgiven for not immediately understanding the role of our Cloud & Video Services. At its simplest, this team exists to guide you towards an effective video strategy.

Our experts will help you find clarity and create collaborative, more effective workflows. Our focus is always on your users, so a Kinly solution will work not just for your business, but your people too.

What's included?

STRATEGY

We will assess your current technology usage, track workflows and recommend which services will deliver the best results for your people and organisation.

MANAGEMENT

Our mature Managed Services portfolio can be layered into any cloud and video service deployment, driving operational efficiency and adoption.

CONSULTANCY

Your solution can be up and running in no time with rapid installation. And, we can help your teams get up to speed with their new technology through training services.

INTEROPERABILITY

The relationship between your platforms and people is key to success. We provide interoperability workshops, ensuring all the right applications are in place and working.

INNOVATION

For exacting requirements, we design bespoke solutions. From augmented reality to remote video enablement and security, platforms can be tailored to your needs.

VOICE

Voice solutions are offered through a range of manufacturers ensuring we identify and recommend the right solution to fit your needs whether its Cloud calling on premise or hybrid.



Gold Certified
Partner

Kinly is a Pexip Gold Partner. Our people are trained and certified across the full range of Pexip solutions including Public Cloud, Secure Spaces, Interoperability and Leader Within video innovation.

PARTNER STATUS

Strategic
and solution /
Premier Integrator



PLATFORM EXPERTS

60+



ACCREDITATIONS

100+



AWARDS

Partner of
the Year



EXPERIENCE CENTRES

London, Sunbury,
Norway, US,
Amsterdam



CUSTOMERS

200+





Kinly is a global Cisco Gold Partner with Master Collaboration specialisation. Our people are trained and certified across the full range of Cisco Webex solutions including assisted reality, remote expert technology and secure meeting space and rooms.

PARTNER STATUS

**Premier Integrator
/ Gold Provider**



PLATFORM EXPERTS

60+



ACCREDITATIONS

500+



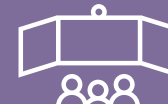
AWARDS

**Collaboration
Partner of the Year**



EXPERIENCE CENTRES

**London, Sunbury,
Norway, US,
Amsterdam**



CUSTOMERS

400+





Gold Messaging
Gold Communications
Gold Windows and Devices
Surface Hub Authorized Reseller
Gold Collaboration and Content

Kinly has a global team of Microsoft experts with over 300 combined accreditations including Security, Azure, Microsoft Teams Administration, Teams Rooms & Surface Hub whilst also working towards our Solutions Partner designation.

As a part of Microsoft's Meeting Room Partner Program, we're acknowledged as a leading integrator of Teams Solutions world-wide.

PARTNER STATUS

Microsoft Gold Partner



PLATFORM EXPERTS

15+



ACCREDITATIONS

300+



AWARDS

**Microsoft Teams Room
Logitech Services
Partner of the Year**



EXPERIENCE CENTRES

**London,
Sunbury**



CUSTOMERS

150+





Kinly is a Zoom Certified Integrator recognising our expertise in effectively integrating the best hardware and software solutions. Integrator status enables access to the highest levels of technical support for user experiences.

PARTNER STATUS

Zoom Certified
Integrator



PLATFORM EXPERTS

30+



ACCREDITATIONS

50+



SOLUTIONS

Zoom Phone
Zoom Events
Zoom One



EXPERIENCE CENTRES

London,
Sunbury, US



CUSTOMERS

30+



Customer Experience Centre

38 Threadneedle Street, London

Making sure your organisation's workspaces enable effective collaboration is critical. And we believe the best way to envision your ideal Cloud & Video strategy is to see it in action for yourself. At our Customer Experience Centre (CXC) in the heart of the City, we invite you to get hands-on with the latest options and thrash out the right solutions for your organisation.

Our team will build a bespoke demonstration for your organisation which helps you assess the goals of your business, evaluate the challenges and identify the right solutions to support your chosen platform strategy. We can't wait to get started!

Simply contact your Account Manager to arrange a visit or get in touch via the CXC booking form.



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