

case study

Innovative AV solutions for an elevated guest experience

The Background

The pride of Trondheim, the Britannia Hotel (BH), has once again opened its doors to guests. Founded in 1870 by Andreas Myhre and purchased by Odd Reitan in 2015, the five-star Grand Dame hotel reopened in April 2019 after two-years of extensive renovation works.

Offering a myriad of delights for the eyes, ears and palate, BH needed cutting-edge technology to complement its luxurious offering. Kinly was appointed as its trusted technology advisor to design and integrate the innovative AV solutions that serve to elevate the guest experience.





The solution

Mikael Forselius has seen it all. He's been a waiter, chef, sommelier, and head chef - and has even opened seven restaurants in a single day. With 30-years of experience in the hotel industry, he is now the Director of the Britannia Hotel. Over the course of two-years and countless working hours, Kinly collaborated closely with Forselius by consulting, designing, managing, and implementing BH's new AV technology.

“It quickly became clear that the BH project was something out of the ordinary. We had to find a partner with a range flexible enough to meet specific needs. We chose BOSE as the total supplier for the audio,” said Tony Moflag, System Designer at Kinly.

With the renovation project, it was important to respect the hotel's history and preserve as much of it as possible. At the same time, much had to be renewed to bring the hotel up to speed with the modern world. Kinly equipped the entire hotel with state-of-the-art technology to meet the present and future needs of guests and staff.

“We focused on the entire guest experience. The hotel has comfortable solutions, with the right lighting, different sound zones, and meeting room technology that really works,” said Forselius.

Kinly designed and integrated audio solutions for seven different sound zones throughout the hotel, including the spa, common areas, restaurants, and bars, as well as the hotel's conference area.



SECTOR
HOSPITALITY



LOCATION(S)
TRONDHEIM,
NORWAY.



SOLUTION
COMPLEX
AUDIO-VISUAL



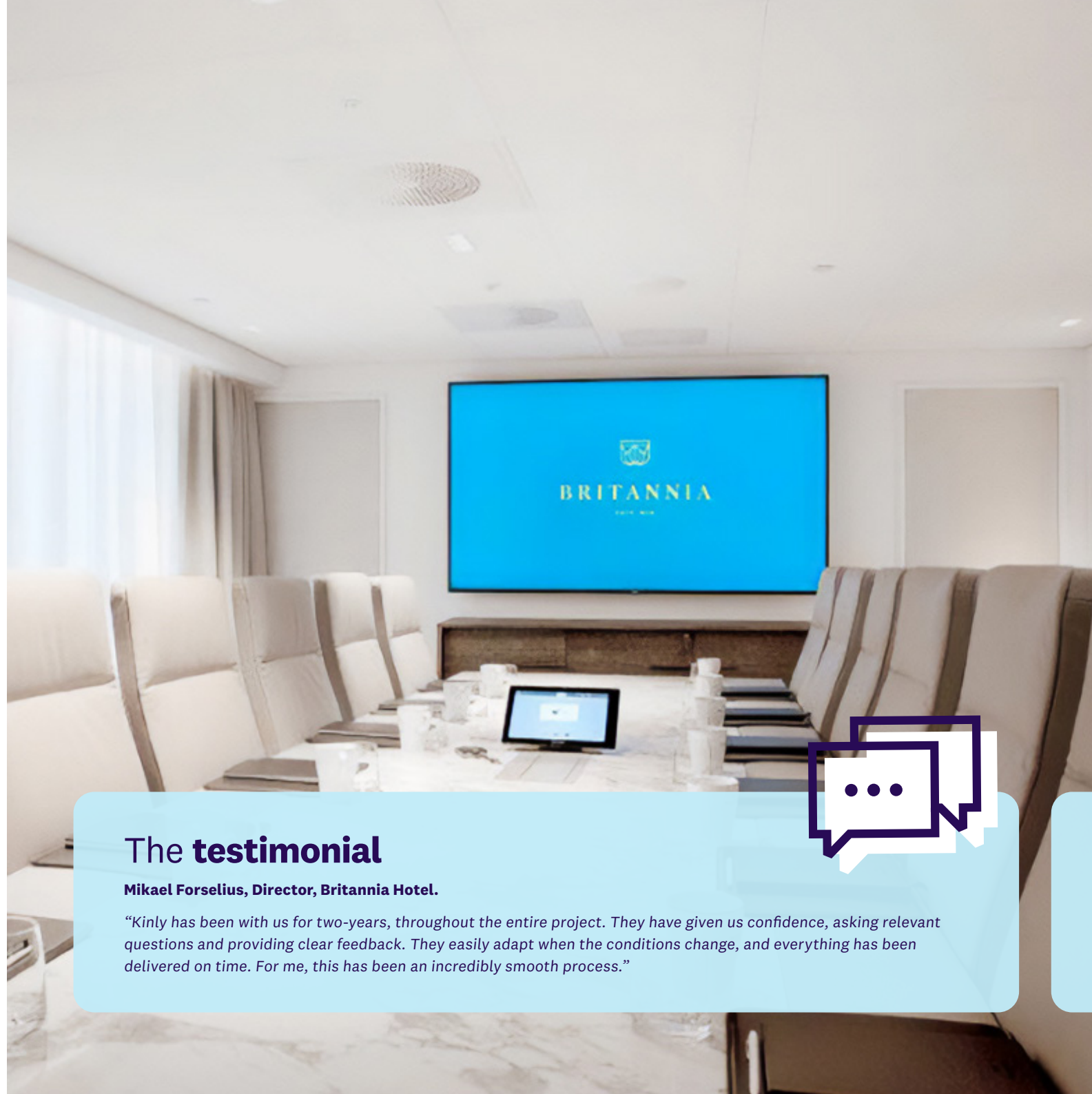
The result

With high ambitions for technology, close dialogue with Kinly and suppliers was critical for Forselius. In terms of the entire AV delivery, it was important that as much as possible was invisible, so as not to disturb the classic, elegant style. As well as a central sound system, Kinly delivered AV solutions for the training and conference spaces, which consists of 13 meeting rooms and a large lounge.

In addition, the ballroom, the Britannia Hall, the hotel's largest conference room, is now fit for purpose and is used for weddings, confirmations, birthdays, celebrations, banquets, and theatrical performances.

Why Kinly?

Bringing people & technology together for better productivity wherever the work happens — because great things happen when people work together.



The testimonial

Mikael Forselius, Director, Britannia Hotel.

“Kinly has been with us for two-years, throughout the entire project. They have given us confidence, asking relevant questions and providing clear feedback. They easily adapt when the conditions change, and everything has been delivered on time. For me, this has been an incredibly smooth process.”

